## Learn essential oils

#### What are essential oils?

- Nature's defense and regenerative mechanism for plants
- Pure extracts from plants (50-70 X more powerful than herbs)
- · Carefully steam distilled or cold pressed extraction
- Safe, effective, and affordable alternative to synthetic health remedies

One drop of Peppermint = 28 cups of Peppermint tea







essential oil

Natural occurring

therapeutic compounds: Menthol, Menthone, and

1,8-cineole

Promotes healthy respiratory function and clear breathing

Promotes digestive health

## What is Certified Pure Therapeutic Grade (CPTG)?

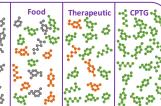
- Each CPTG oil is pure and potent
- Potent because doTERRA globally sources oils specifically for therapeutic value
- Pure because third-party scientists test every liter before bottling
- dōTERRA essential oils are free of fillers, pesticides, solvents, and additives











Repels bugs naturally

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Toxic chemicals

Synthetic

Chemical solvents or additives

Pure plant produc

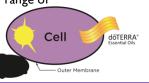
### How do essential oils help us?

• Provide a safe and natural alternative to commonly used health remedies

 Hundreds of compounds in each essential oil have a wide range of emotional and physical wellness applications

• Used for thousands of years for health, beauty, and food

 Oils work with body to address issue and root causes on a cellular level





Reduce Toxic Load

Rest & Manage Stress

Eat Right

Wellness Philosophy

#### How do we use essential oils?



**Aromatically** 

Affects mood, memory, and airways



Internally



Digestive system, mouth, throat, organs...



Topically

massage

Immediate, systemic, localized effect

### Guidelines for usage:

- Neat no dilution required
- <u>Sensitive</u> dilute for young or sensitive skin
- <u>Dilute</u> dilute before using with a carrier oil or lotion



#### How do I buy doTERRA essential oils?

You have three ways to buy doTERRA essential oils:

- Retail buy directly from a Wellness Advocate
- Wholesale buy all your product at 25% off retail
- Below wholesale get free products monthly!











• Generous Loyalty Rewards Program

#### Why join doTERRA?

The benefits of setting up a wholesale account:

- Wholesale prices (25% below retail)
- No obligation or minimum order requirements
- Earn Shipping Rewards (get product points)
- Product **Promotions**
- Member Loyalty Rewards Program get up to 30% of your order back in product points
- Only \$35 for first year
- Renewal only \$25 per year receive 15 mL Peppermint oil

Last updated on October 4, 2016

# The wonderful properties of just a few popular essential oils...

***	☐ AromaTouch® Massage Blend— relaxes muscles and soothes joints; promotes circulation; and helps to calm and soothe target areas		☐ Immortelle® Anti-Aging Blend— reduces the appearance of lines and wrinkles; and helps sustain smoother, youthful skin
	☐ Balance® Grounding Blend— grounding; lessens stress and anxious feelings; quiets mind chatter; and creates a sense of calm and well-being		☐ InTune® Focus Blend— enhances and sustains focus; supports efforts of paying attention; and improves concentration
	■ <b>Bergamot</b> — uplifts; reduces tension and stress; promotes healthy, clear skin; reduces tension and stress; soothes; and rejuvenates		☐ Juniper Berry— support healthy kidney and urinary function; may benefit problematic skin areas; and acts as a natural detoxifier
<b>***</b>	☐ Breathe® Respiratory Blend— maintains clear airways; supports overall respiratory health; and helps seasonal threats		☐ Lavender— widely used for its calming and relaxing qualities; soothes occasional skin irritations; and helps skin recover quickly
	☐ Cilantro— powerful cleanser and detoxifier; powerful antioxidant; rich in antioxidants; aids digestion; and a powerful detoxifier		☐ <b>Lemon</b> — cleanses and purifies the air and surfaces; naturally cleanses the body; aids digestion; and promotes a positive mood
	☐ Citrus Bliss Invigorating Blend— invigorating; energizing; uplifting; refreshing; and cleanses and purifies the air and surfaces		☐ <b>Lime</b> — supports healthy immune function; positively affects mood with stimulating and refreshing properties; and aids emotional balance
***	□ ClaryCalm® Monthly Blend— helps balance hormones; provides temporary relief from cramps, hot flashes, and emotional swings		■ <b>Melaleuca</b> — renowned for its cleansing and rejuvenating effect on the skin; promotes healthy immune function; helps purify and freshen the air
	□ DDR Prime® — supports healthy cellular integrity by helping to reduce oxidative stress; and supports healthy metabolism	00000	☐ On Guard® Protective Blend— supports healthy immune function; protects against environmental threats; and cleanse surfaces
**************************************	☐ Deep Blue® Soothing Blend— soothes sore muscles and achy joints; supports healthy circulation; and comforts tired and sore muscles		☐ Oregano— used as a powerful cleansing and purifying agent; provides immune-enhancing benefits; and supports healthy digestion
	☐ DigestZen® Digestive Blend— aids in the digestion of foods; soothes occasional stomach upset; and helps maintain a healthy gut	***	☐ PastTense® Tension Blend— eases muscle tension in the head and neck; helps reduce tension, stress, and worry; and soothes
	☐ Elevation® Joyful Blend— elevates mood; increases vitality; helps lessen sad and anxious feelings; and energizes and refreshes	1	☐ Peppermint— promotes healthy respiratory function and clear breathing; and alleviates occasional stomach upset
2	☐ Frankincense— promotes cellular health; supports a healthy immune system; reduces the appearance of blemishes; and rejuvenates skin		☐ Serenity® Calming Blend— calming and renewing fragrance; promotes relaxation and restful sleep; and lessens tension
	☐ Geranium— promotes clear, healthy skin; supports liver health; helps calm nerves and lessens stress; and balances emotions		☐ Slim and Sassy® Metabolic Blend— calms your stomach and lifts your mood; promotes healthy metabolism; manages cravings
	☐ <b>Ginger</b> — helps ease occasional indigestion and nausea; promotes digestion; and supports overall digestive health		☐ TerraShield® Repellant Blend— acts as an effective, natural repellent; natural approach to ward off insects
	☐ Grapefruit— cleanses and purifies; beneficial for oily skin issues; supports healthy metabolism; and helps reduce mental fatigue		☐ Whisper® Women's Blend— combines individuals' chemistry to create a unique and personal fragrance; calms the skin and emotions
	☐ Helichrysum— helps skin recover quickly; promotes healthy liver function; supports localized blood flow; and helps detoxify the body		☐ Wild Orange— powerful cleanser and purifying agent; protects against seasonal and environmental threats; and uplifts the mind